

# Framework for issuing green, social and sustainable bonds

September 2023



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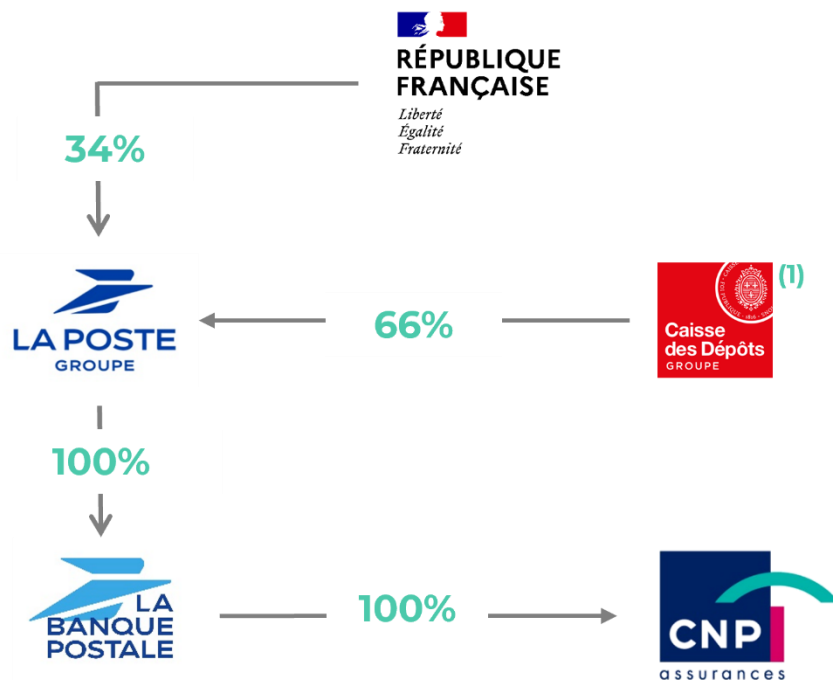
# 1. Introduction

## 1.1 La Banque Postale overview: a French bank committed to serving everyone.

### A core subsidiary of La Poste Groupe

La Banque Postale (“LBP”), created in 2006, is a subsidiary of La Poste Groupe (“La Poste”), a state-owned group responsible for the Postal Service in France. La Banque Postale is considered as a core strategic subsidiary of La Poste designed to receive all its activities relating to financial services business (law of regulation of postal activities, article 16, 2005).

La Poste Groupe is controlled by the French State, 34% directly and 66% through La Caisse des Dépôts<sup>1</sup>.



<sup>1</sup> Caisse des Dépôts and its subsidiaries constitute the state-owned group serving the public interest and France's economic development. This group fulfils general interest missions in support of national and regional government policies and may also operate in the open market. It is supervised by the French Parliament, which also acts as its guarantor. (Article L. 518-2 of the French Monetary and Financial Code).



## The four business lines

- **Bancassurance France**, comprising La Banque Postale's Retail Banking business, Ma French Bank and the domestic CNP Assurances<sup>2</sup> life and non-life insurance businesses.
- **International Bancassurance**, consisting in CNP Assurances' international bancassurance businesses, notably in Brazil (3<sup>rd</sup>), Italy, and Ireland (5<sup>th</sup> in Europe).
- **Corporate and Investment Banking (CIB)**, comprising the corporate, local public sector, financial institutions, and institutional customer segments, as well as the specialized financing and capital markets businesses.
- **Wealth and Asset Management**, comprising the private banking arm Louvre Banque Privée (formerly BPE), the asset management businesses of La Banque Postale Asset Management (LBP AM) and Tocqueville Finance.

La Banque Postale has carved out a unique position in the French market by basing its growth on a multi-partner business model that leverages La Poste Groupe's values of trust, inclusiveness, and local service.

## A mission-led company

After adopting its company purpose (*raison d'être*) in June 2021, La Banque Postale took another step in its transformation by becoming a mission-led company<sup>3</sup>.

This decision, which was approved in February 2022, reaffirmed La Banque Postale's commitment to a "just transition" by embedding three<sup>4</sup> environmental and social impact objectives:

- Transforming the *bancassurance* model through an environmental, social, and regional impact approach.
- Developing and promoting products and services in the bancassurance offering that meet environmental, social, and regional challenges.
- Improving the highest standards and regulatory practices in the banking and insurance sector by leading through example.

La Banque Postale's new banking model is structured around commitments towards its main stakeholders: its customers, its collaborators, and the community.

La Banque Postale has implemented a dedicated steering committee and has appointed an independent third party audit the fulfilment of the mission's objectives. This approach is consistent with that of La Poste Groupe.

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<sup>2</sup> La Banque Postale became the sole shareholder of CNP Assurances first half of 2022. CNP Assurances leads all La Banque Postale's insurance businesses.

<sup>3</sup> *Pacte* law, 2019, defines *raison d'être* (purpose) and *entreprise à mission* (mission-led company))

<sup>4</sup> 14 indicators are used to monitor these three objectives, refer to the Universal Registration Document (URD), the [mission-led company report](#) (FR) and Appendix 3.

La Banque Postale's purpose reads as follows: "Because it was created with the purpose of serving the public, La Banque Postale believes that there can be no long-lasting value creation without redistribution, no economic growth without local prosperity, and no sustainable development without respect for planet boundaries. By offering quality and accessible services, our purpose is to enable everyone to fulfil their potential and to contribute, through their investment, savings, insurance, and consumption choices, to building a society that is more attentive to the planet and all who live on it. As a committed banker and insurer, it is our desire to work towards this just transition alongside our customers and employees."

## 1.2 In the banking sector, La Banque Postale's climate and biodiversity commitments among the most ambitious in the sector

### SBTi

After committing in 2013 to reduce its operational CO<sub>2</sub> emissions by 20% over the period 2015-2020, *La Banque Postale* wanted to go further and ensure that its CO<sub>2</sub> emissions reduction pathways were fully aligned with the objectives of the Paris Agreement. In 2017, *La Banque Postale* joined the **Science Based Targets initiative (SBTi)**<sup>5</sup>. SBTi aims to set guidelines on decarbonizing the economy, and to approve alignment of GHG emission reduction pathways under a scenario scientifically compatible with the Paris Agreement.

Among all main objectives, to achieve this goal, *La Banque Postale* is committed to:

- Reduce its absolute scope 1 and 2 GHG emissions 46% by 2030 from a 2019 base year and continue annually sourcing 100% renewable electricity through 2030 ;
- Reduce indirect Scope 3 – Category 15 GHG emissions from its Retail Customers Mortgages portfolio by 46% per sq.m over the period 2020-2030 ;
- Reduce indirect Scope 3 – Category 15 GHG emissions from its commercial property portfolio by 36% per sq.m over the period 2020-2030 ;
- Continue to finance only the energy projects that are based on renewable energy ;
- Align the temperature of its large corporate<sup>6</sup> equity and bond portfolio from +3.1°C in 2019 to 2.2°C in 2025 (Scopes 1 & 2) and from 3.2°C in 2019 to 1.9°C in 2025 (Scopes 1, 2 & 3) ;
- Align the temperature of its medium/long-term large corporate loan portfolio from 3.1°C in 2019 to 2.3°C in 2025 (Scopes 1 & 2) and from 3.1°C in 2019 to 2.1°C in 2025 (Scope 1, 2 & 3).

On their sides, by targeting the transition of their portfolio to net zero greenhouse gas emissions over the next 30 years, *CNP Assurances* and *La Banque Postale Asset*

<sup>5</sup> <https://sciencebasedtargets.org/>

<sup>6</sup> Corporates with revenue above €1.5bn

Management also seek to help limit global warming to +1.5°C in line with the Paris Agreement. 100% of *La Banque Postale Asset Management's* offer is already SRI labelled<sup>7</sup>.

## **NZBA**

As a founding member and Steering Group member of Net-Zero Banking Alliance, coordinated by the United Nations Environment Program Finance Initiative (UNEP FI), *La Banque Postale* targets **net zero emissions for the entire banking business by 2040**.

The NZBA<sup>8</sup> has identified nine high greenhouse gas emitting sectors (so-called 'carbon intensive') where banks should prioritize decarbonization trajectories of their lending portfolio. *La Banque Postale* is already aligned with a +1.5°C scenario for coal and power generation portfolio. Trajectories have been defined for five other sectors and are underway to be achieved: mortgages, commercial real estate<sup>9</sup>, automotive, aviation, and cement. For oil and gas, since October 2021, with its pioneering sectoral policy, *La Banque Postale* only finances companies with a science-based transition plan. This policy ensures that the sector will be in line with a 1.5°C trajectory, by 2030.

*La Banque Postale Asset Management and CNP Assurances* have taken up coal, oil and gas policies that meet the specific requirements of their activities and are in line with the Paris Agreement.

Its two subsidiaries, *La Banque Postale Asset Management and CNP Assurances*, are members of the **Net Zero Asset Managers Initiative and the Net-Zero Asset Owner Alliance** respectively, and thus aim to achieve net zero emissions by 2050.

## **BIODIVERSITY**

As preservation of biodiversity is an interrelated emergency, in November 2022, *La Banque Postale* and *CNP Assurances* signed an ambitious declaration, drafted by the Finance for Biodiversity Foundation, in collaboration with the Principles for Responsible Investment (PRI) and the United Nation Environment Programme Finance Initiative (UNEP FI), calling on governments, financial institutions and businesses to agree on an ambitious **Global Biodiversity Framework at COP15**, which was held in Montreal in December 2022. In September 2021, *La Banque Postale* had already signed the Finance for Biodiversity Pledge, a global initiative that aims to restore and preserve biodiversity in investment and financing activities.

In 2021, *La Banque Postale* was able to carry out an initial estimate of its biodiversity footprint on a limited scope of the corporate issuers pocket in its CIB activity (43%). The tool used, **The Global Biodiversity Score**, assesses the dependence of economic activities (our portfolios in this case) on 21 “ecosystem services” (meaning “services provided by nature” and essential to the operation of our companies), and the impact on biodiversity.

A wide-scale project to measure the biodiversity impact of real estate loans to individuals and companies was launched in 2022 and has been completed in December 2022.

Its subsidiaries also set objectives, independently, to protect biodiversity. *La Banque Postale Asset Management* published cross-functional biodiversity policies in 2022, in

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<sup>7</sup> 100% of open-ended funds have been awarded the French SRI label.

<sup>8</sup> [To the planet - La Banque Postale](#)

<sup>9</sup> [The real estate specific sector is aligned with a IEA 2017WB2D scenario](#)

addition to its thematic funds. *CNP Assurances* signed the Finance for Biodiversity Pledge in 2021.

All commitments and initiatives in favor of sustainable finance are in Appendix 5.

## 1.3. Corporate Social Responsibility at the core of La Banque Postale strategy and values

### Serving everyone: La Banque Postale's accessible banking mission

La Banque Postale is the only bank having been given the mission to ensure accessibility to banking through the Economy Modernization's Act of 2008. In application of Article L. 518-25-1 of the French Monetary and Financial Code, this mission is framed and described by two agreements signed with the State (the State/La Poste service agreement and the State/LBP agreement). In this respect, La Banque Postale :

- Is required to open a Livret A passbook savings account free of charge for anyone who requests one, in accordance with the universal access principle ;
- Authorizes the use of Livret A accounts to receive payment of social welfare benefits and civil service pensions and to pay taxes, water, gas, and electricity bills, and subsidized housing rents by direct debit ;
- Authorizes withdrawals and deposits from and to the Livret A starting at €1.50.

In 2021, the European Commission approved the public service compensation granted to La Banque Postale in order to guarantee access to basic banking services via the Livret A passbook savings account.

Based on their observed behaviors and practices, La Banque Postale estimates that 1.4 million people qualify for basic banking services under the accessible banking mission.

### Taking ESG criteria into account in the design of banking products and services

To ensure that environmental, social, and governance (ESG) criteria are considered in the design of its products and services<sup>10</sup>, La Banque Postale developed an **ESG checklist**. Created in 2008, it was revised in 2021 under the new strategic plan. It now includes 29 questions connected to two themes, linked with LBP's mission-led status :

- Leadership in customer experience and satisfaction: clarity of offers; customer service; customer journey; and traceability ;

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<sup>10</sup> Mapping of the sustainability issues in Appendix 6 and Sustainability reporting lines and responsibilities at La Banque Postale in Appendix 7

- Community ambition in support of the just transition: reduction of inequalities; more sustainable ecosystems; measurement of positive/contributive impacts; and improvement of the community engagement/ responsibility of customers.

Based on them, and depending on its performance on the different items, a product or a service can be labelled as standard or sustainable.

In 2022, 64% of the offers submitted to the Product Review Committee were identified as sustainable. The goal is 80% by 2025.

As a complement, the **Impact Weighting factor** is being developed to measure and manage the impact of La Banque Postale's activities. It relies on three pillars:

- Environment : it refers to the six objectives of the European Union Green Taxonomy (climate change mitigation, climate change adaptation, biodiversity conservation, pollution reduction, circular economy integration, and water use) ;
- Territories : As a citizen's bank with strong local roots inherited from the postal service's territorial presence, La Banque Postale has a duty to support French and European economic and social development ;
- Inclusion : It complies with the AAAQ (Availability, Accessibility, Acceptability, Quality) criteria of the [Final Report on Social Taxonomy](#) published by the Platform on Sustainable Finance in February 2022.

More information on La Banque Postale's sustainability strategy is available on the Extra financial performance statement ('DPEF') in [the Universal Registration Document \(URD\)](#).

## 2. Green, Social and Sustainability Bond Framework

### 2.1 Introduction and Rationale of the framework

La Banque Postale is setting up this Green, Social and Sustainability Bond Framework with the goal of reinforcing the bank's capabilities in financing green and social projects.

La Banque Postale's Green, Social and Sustainability Bond Framework is designed as an umbrella framework that will allow **La Banque Postale** and **La Banque Postale Home Loan SFH** to issue 3 types of Bonds:

- o Green Bonds to finance and/or refinance Eligible Green Loans<sup>11</sup> (as defined in the 2.2 Use of Proceeds section) ;
- o Social Bonds to finance and/or refinance Eligible Social Loans (as defined in the 2.2 Use of Proceeds section) ;

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<sup>11</sup> For the avoidance of doubt, loans may refer to several types of lending and debt instruments including but not limited to term loan, revolving loan, secured loan, unsecured loan, factoring, leasing...



- Sustainability Bonds to finance and/or refinance a mix of Eligible Green Loans and Eligible Social Loans (as defined in the 2.2 Use of Proceeds section);

as well as any other type of debt securities, including but not limited to notes, *titres de créances négociables* such as Negotiable European Commercial Paper (Neu CP), Negotiable European Medium-Term Note (Neu MTN) or others (altogether the “**Green, Social and Sustainability Bonds**”).

La Banque Postale’s Green, Social and Sustainability Bond Framework can also be used as the reference document setting standards for products which aims at guaranteeing final consumers/investors a use of proceeds of their Green, Social or Sustainable deposits. This use case applies to products under the commercial names of *La Banque Postale* and *Ma French Bank*. La Banque Postale’s Sustainable Engagement Committee (further described in the section “Process for Loan Evaluation and Selection” of this document) ensures that there is no double allocation between client deposits and bond issuances, neither with other types of allocated deposits (linked with French regulation upon Livret A/Livret de développement durable et solidaire) nor with other types of dedicated refinanced loans.

La Banque Postale’s Green, Social and Sustainability Bond Framework is in line with the 2021 (updated version of 2022) edition of the Green Bond Principles<sup>12</sup> (GBP), the Sustainability Bond Guidelines<sup>13</sup> (SBG) and the 2023 edition of the Social Bond Principles<sup>14</sup> (SBP).

This Framework will be further amended to consider the new sustainable finance regulation of the EU Taxonomy to define clearly green eligible asset based on the delegated acts published by the European Union.

The Framework is presented through the following five core components:

1. Use of Proceeds
2. Process for Loan Evaluation and Selection
3. Management of Proceeds
4. Reporting
5. External Review

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<sup>12</sup> Green Bond Principles, ICMA, June 2021 (appendix of 2022): <https://www.icmagroup.org/sustainable-finance/the-principles-guidelines-and-handbooks/green-bond-principles-gbp/>

<sup>13</sup> Sustainability Bond Guidelines, ICMA, June 2021 : <https://www.icmagroup.org/sustainable-finance/the-principles-guidelines-and-handbooks/sustainability-bond-guidelines-sbg/>

<sup>14</sup> Social Bond Principles, ICMA, June 2023: <https://www.icmagroup.org/sustainable-finance/the-principles-guidelines-and-handbooks/social-bond-principles-sbp/>

## 2.2 Use of Proceeds

An amount equivalent to the net proceeds of the Green (respectively Social or Sustainability) Bonds issuances / deposits (“the net proceeds”) will be exclusively used to finance and/or refinance, in whole or in part Groupe La Banque Postale’s<sup>15</sup> Eligible Loan Portfolio:

**Eligible Loan Portfolio (the “Eligible Loans”)** : Eligible Green (respectively Social) Loans granted by La Banque Postale or its wholly owned subsidiaries/Groupe La Banque Postale, in France and Europe. The selected portfolio will be regularly fed with new loans’ production, in order to maintain a sufficient amount in front of the outstanding bonds/deposits and offer opportunities for new issuances.

**Eligible Green (respectively Social) Loans** : loans dedicated to the financing of Eligible Green (respectively Social) Projects with positive environmental (respectively social) impact, falling under the following categories:

Eligible Green Loan categories	Eligible Social Loan categories
<ul style="list-style-type: none"> <li>○ <b>Renewable or low carbon energy</b></li> <li>○ <b>Green Buildings</b></li> <li>○ <b>Clean Transportation</b></li> <li>○ <b>Sustainable Water and Waste Management</b></li> <li>○ <b>Manufacturing industry</b></li> </ul>	<ul style="list-style-type: none"> <li>○ <b>Affordable Housing</b></li> <li>○ <b>Access to Essential Services – Human &amp; Social care</b></li> <li>○ <b>Access to Essential Services – Education</b></li> <li>○ <b>Socioeconomic Advancement and Empowerment</b></li> <li>○ <b>Development and Territorial Cohesion</b></li> </ul>

La Banque Postale has considered the definition of “Sustainable investment” as defined under SFDR article 2, point 17 to select these eligible assets under this updated Framework.

### **Eligible Green Loans**

All green eligible loans aim to contribute to the Climate Change mitigation objective as defined in the EU Green Taxonomy for sustainable activities mentioned in the following

<sup>15</sup> [As defined in the URD](#)

table (Article 9 of the Taxonomy Regulation & Appendix supplementing regulation 2020/852 of the European Parliament).<sup>16</sup>

This Framework therefore includes two types of assets :

1. Assets that are aligned **at least** to the **Substantial Contribution Criteria (SCC)** to Climate Change Mitigation **of the EU Taxonomy**:
  - o Some of them will be aligned **only with the Substantial Contribution Criteria (SCC)**.
  - o Some of them **in France** will be **fully aligned with the EU Taxonomy** i.e. aligned also with the Do No Significant Harm (DNSH) criteria and the Minimum Social Safeguards (MSS) criteria (with the process verified by the Second Party Opinion) in the following eligible green loan categories :
    - Green Buildings
    - Renewable Energy
    - Clean Transportation
2. Assets with **other green eligibility criteria aligned to market practices (for Green Buildings only)**

### Overview of green eligibility criteria vs the EU Taxonomy





Green Eligible Activities	EU Taxonomy Criteria		Other green eligibility criteria
	Climate Change Mitigation		
EU Taxonomy n° mapping	Fully Aligned (SCC + DNSH + MSS)	Aligned on SCC only	
Green Buildings* 7.1 - 7.2 - 7.7	X (for assets in France)	X	X (RT 2012)
Green Buildings <i>activities other than above</i>		X	
Renewable Energy Projects* 4.1 - 4.2 - 4.3	X (for assets in France)	X	
Renewable Energy <i>activities other than above</i>		X	
Clean Transportation Projects* 6.1 - 6.2 - 6.3 - 6.4 - 6.5 - 6.7 - 6.10 - 6.11 - 6.13 - 6.15	X (for assets in France)	X	
Clean Transportation <i>activities other than above</i>		X	
Sustainable water and waste management		X	
Manufacturing industries		X	

\*Assets for which the processes for checking alignment with the EU Taxonomy have been reviewed by the SPO












<sup>16</sup> These objectives are listed in appendix 3

The table below shows all the eligible type of green loans with, when necessary, an additional column when the activity may be eligible via criteria other than those in the EU Taxonomy.






### Green Use of Proceeds Table

Eligible Green categories	Projects / eligible activities <i>EU economic activities (referring to the climate change mitigation objective)</i>
<p><b>Renewable energy<sup>17</sup></b></p>    	<p><b>Loans aiming at (re) financing the equipment, development, manufacturing, construction, operation, distribution, and maintenance of local renewable energy :</b></p> <ul style="list-style-type: none"> <li>○ Solar energy projects (Electricity generation, Generation, or cogeneration of heat/cool and power) 4.1 – 4.2 – 4.17 – 4.21</li> <li>○ On - and offshore wind energy projects (Electricity generation) 4.3</li> <li>○ Marine energy (Electricity generation) 4.4</li> <li>○ Hydropower projects (Electricity generation) 4.5</li> <li>○ Geothermal energy projects (Electricity generation, generation, or cogeneration of heat/cool and power) 4.6 – 4.18 – 4.22</li> <li>○ Renewable non-fossil gaseous and liquid fuels (as biogas or hydrogen) (Electricity generation, generation, or cogeneration of heat/cool and power) 4.7 – 4.19 – 4.23</li> <li>○ Bioenergy projects (Electricity generation, Generation, or cogeneration of heat/cool and power) 4.8 – 4.20 – 4.24</li> <li>○ Electricity storage 4.10</li> <li>○ Hydrogen storage 4.12</li> <li>○ Installation and operation or rehabilitation of pipes and infrastructure of the heating or cooling network 4.15</li> <li>○ Waste heat 4.25</li> </ul>

<sup>17</sup> This category may include transitional energies as validated by EU. Despite gas is mentioned as a transition energy in the EU Taxonomy, La Banque Postale will exclude this energy from its financing, according to its oil and gas policy. For more information on La Banque Postale's fossil policies, please refer to [Engagement de La Banque Postale envers la planète - La Banque Postale / To the planet - La Banque Postale](#)

<p><b>Green buildings</b></p>    	<p><b>Loans dedicated to the (re) financing of activities aiming at reducing the energy consumption of buildings :</b></p> <table border="1" data-bbox="528 264 1437 936"> <thead> <tr> <th data-bbox="528 264 986 342">EU Taxonomy criteria</th> <th data-bbox="986 264 1437 342">Or other green eligibility criteria</th> </tr> </thead> <tbody> <tr> <td data-bbox="528 342 986 936"> <ul style="list-style-type: none"> <li>○ Construction of new buildings 7.1</li> <li>○ Renovation or restructuring of existing buildings. 7.2</li> <li>○ Installation, maintenance, and repair of energy efficiency equipment 7.3 – 7.4 – 7.5 – 7.6</li> <li>○ Acquisition and ownership of buildings 7.7</li> <li>○ Data center 8.7</li> </ul> </td> <td data-bbox="986 342 1437 936"> <p>Construction of new buildings and acquisition of buildings :</p> <ul style="list-style-type: none"> <li>○ Compliant with French thermal regulation RT2012</li> </ul> </td> </tr> </tbody> </table>	EU Taxonomy criteria	Or other green eligibility criteria	<ul style="list-style-type: none"> <li>○ Construction of new buildings 7.1</li> <li>○ Renovation or restructuring of existing buildings. 7.2</li> <li>○ Installation, maintenance, and repair of energy efficiency equipment 7.3 – 7.4 – 7.5 – 7.6</li> <li>○ Acquisition and ownership of buildings 7.7</li> <li>○ Data center 8.7</li> </ul>	<p>Construction of new buildings and acquisition of buildings :</p> <ul style="list-style-type: none"> <li>○ Compliant with French thermal regulation RT2012</li> </ul>
EU Taxonomy criteria	Or other green eligibility criteria				
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<p><b>Sustainable water and waste management</b></p>       	<p><b>Loans aiming at (re) financing water, waste and sanitation quality, efficiency, and conservation :</b></p> <ul style="list-style-type: none"> <li>○ Construction, extension and operation of water collection, treatment, and supply systems 5.1</li> <li>○ Renewal of collection, treatment, and supply networks 5.2</li> <li>○ Construction, extension, and operation of wastewater collection, treatment, and supply 5.3</li> <li>○ Renewal of wastewater collection, treatment networks 5.4</li> <li>○ Waste collection, transport, management, and decontamination 5.5 – 5.9</li> <li>○ Anaerobic digestion of sewage sludge 5.6</li> <li>○ Anaerobic digestion of biowaste 5.7</li> </ul>				



<p><b>Clean transportation</b></p>   	<p><b>Loans dedicated to the (re) financing of the development of low-carbon transport :</b></p> <ul style="list-style-type: none"> <li>○ Public transport : passenger transport 6.1 – 6.3 – 6.7 – 6.11</li> <li>○ Freight transport 6.2 – 6.6 – 6.8 – 6.10</li> <li>○ Infrastructure and equipment for zero emission transport 6.4 – 6.13 – 6.15</li> <li>○ Company or personal vehicles 6.5</li> </ul>
<p><b>Manufacturing industry</b></p>  	<p><b>Loans dedicated to (re) financing of activities aiming at reducing the energy consumption of the manufacturing industry :</b></p> <ul style="list-style-type: none"> <li>○ Renewable energy manufacturing technologies 3.1</li> <li>○ Low carbon manufacturing technology 3.2 – 3.3 – 3.6 Battery manufacturing and recycling 3.4</li> <li>○ Manufacture of energy-efficient equipment for building construction 3.5</li> <li>○ Cement / clinker manufacture 3.7</li> <li>○ Hydrogen Production 3.10</li> </ul>

Some eligible projects or activities may be subject to independent verification.



### **Eligible Social Loans**

In accordance with the ICMA Social Bond Principles<sup>18</sup> (2023) and the Final report on Social Taxonomy by the Platform on Sustainable Finance<sup>19</sup> (February 2022), the eligibility of underlying project relies on the condition that the project will directly aim to address or mitigate a specific issue and/or seek to achieve positive social outcomes especially but not exclusively for a target population. For the eligible social loans, all assets will be located in France.

<sup>18</sup> Social Bond Principles, ICMA, June 2023, [Social-Bond-Principles\\_June-2022v3-020822.pdf \(icmagroup.org\)](https://www.icmagroup.org/social-bond-principles)

<sup>19</sup> [Platform on Sustainable Finance’s report on social taxonomy \(europa.eu\)](https://www.europa.eu/press-room/media/30612/fr)

## Social Use of Proceeds table

Eligible Social categories	Eligibility Criteria
<p><b>Affordable housing</b></p> <div style="display: flex; flex-direction: column; align-items: center; gap: 20px;">   </div>	<p><b>Loan dedicated to the (re) financing of the construction, renovation, acquisition, installation, and maintenance of affordable housing :</b></p> <ul style="list-style-type: none"> <li>○ <i>Prêt d'Accession Sociale</i> <sup>20</sup>(PAS) or social home ownership loan.</li> <li>○ Social housing landlords.</li> <li>○ Social ownership housing projects / <i>Bail Réel Solidaire</i><sup>21</sup>.</li> <li>○ Intermediate housing in tense areas for public and private not-for-profit entities.</li> <li>○ Housing and infrastructures for specific population (students, seniors, inclusive ...).</li> </ul> <p><u>Target population</u>: In France, senior citizens, the disabled people, low-income population, medium-income population, and young salaries which revenues are equal or less than thresholds defined by law.</p> <p>Social intermediary housing project located in areas A, Abis, B1, B2 as defined by French law dated 20 Feb 2014 in France.</p> <div style="background-color: #f1f3f4; padding: 10px; margin-top: 10px;"> <p><b>Social benefits</b></p> <ul style="list-style-type: none"> <li>i. Increase access to essential infrastructures such as housing.</li> <li>ii. Fight against inadequate housing.</li> <li>iii. Support to beneficiaries of social housing loans.</li> </ul> </div>

<sup>20</sup> See definition in Annex

<sup>21</sup> Definition of a *Bail Réel Solidaire* according to the French State: [Bail réel solidaire | Gouvernement.fr](https://www.gouvernement.fr/bail-reel-solidaire)

**Access to Essential Services**  
–  
**Human & Social care**



**Sub-category 1 : Healthcare**

**Loans dedicated to the (re) financing of the purchase of medical equipment, constructions, renovation, acquisition, installation and maintenance of infrastructures and equipment dedicated to healthcare :**

- Public and private not-for-profit healthcare institutions infrastructures and services accessible to all including public hospitals, clinics, medical centers and laboratories.
- Public and private not-for-profit healthcare, social and medico-social establishments<sup>22</sup> and medical centers.
- Research & development in the health field for public and private not-for-profit research centers.
- Nursing homes for disabled population (including IME “*Instituts Médico- Éducatifs, FAM “Foyer d’Accueil Médicalisé”, MAS “Maison d’Accueil Spécialisée”- Foyer médecine physique et de réadaptation*).
- Nursing homes for vulnerable people and elderly population.

Target population : The entire population in France, including the most vulnerable.

**Loans dedicated to the (re) financing of the services that improve the access to healthcare, the maintain and improvement of living :**

- Public and private not-for-profit institutions for personal assistance and home care.
- Public and private not-for-profit institutions for patient transportation to healthcare institutions.

Target population : The entire population in France, including the most vulnerable.

**Sub-category 2: Social & family services**

**Loans dedicated to the (re) financing of the construction, renovation, acquisition, installation and maintenance of infrastructures and equipment’s dedicated to social services and facilities:**




- Health cooperation<sup>23</sup> or public interest grouping<sup>24</sup>.
- Child welfare institutions, such as socio-educational foster care center.
- Early childhood facilities.

Target population : The entire population in France, including the most vulnerable.

<sup>22</sup> Called in french « ESMS : Établissement ou service social ou médico-social »

<sup>23</sup> Definition of a health cooperation according to the French law: [Chapitre III : Groupements de coopération sanitaire. \(Articles L6133-1 à L6133-10\) - Légifrance \(legifrance.gouv.fr\)](#)

<sup>24</sup> Definition of a public interest grouping according to the French State: [Groupement d'intérêt public | economie.gouv.fr](#)

	<p><b>Social benefits</b></p> <p>Adequate living standards: ensuring access to quality healthcare products and services including care services, by:</p> <ol style="list-style-type: none"> <li>i. Improving the availability of medical care and the health situation of the population</li> <li>ii. Reducing territorial and social health inequalities, especially in terms of transportation time and distance to access to care</li> </ol>
<p><b>Access to Essential Services – Education</b></p>   	<p><b>Loans dedicated to the (re) financing of the construction, renovation, acquisition, installation and maintenance of infrastructures and equipment's dedicated to education :</b></p> <ul style="list-style-type: none"> <li>o Public and private under State contract primary, secondary schools, and universities accessible to all and associated cafeterias and ancillary services for educational establishments including school transportation and boarding school.</li> <li>o Public vocational training and apprenticeship institutions that improve social inclusion (CFA – “<i>Centre de formation d’Apprentis</i>”<sup>25</sup>, ESAT “<i>Établissement et service d’aide par le travail</i>”<sup>26</sup> ...).</li> <li>o Companies certified ESUS “<i>Entreprise Solidaire d’Utilité Sociale</i>” or associations supporting education, recognized as being of general interest.<sup>27</sup></li> </ul> <p><u>Target population:</u> The entire population in France, including the most vulnerable.</p> <p><b>Social benefits</b></p> <ol style="list-style-type: none"> <li>i. Increase access to equitable quality education for all.</li> <li>ii. Increase access to lifelong learning opportunities for all</li> </ol>
<p><b>Socioeconomic Advancement and Empowerment</b></p>	<p><b>Sub-category 1 : SME, ESS, and associations financing</b></p> <p><b>Loan dedicated to the (re) financing of small, medium and micro-sized Enterprises<sup>28</sup> (SMEs) and Social and Solidarity Economy<sup>29</sup> (ESS), including non-profit organizations, association recognized as being of general interest<sup>30</sup> or foundations aiming at fighting poverty, exclusion and hunger.</b></p>

<sup>25</sup> Definition of a CFA according to the French State: [Le centre de formation d'apprentis \(CFA\) : création, fonctionnement, personnels et apprentis | Ministère de l'Éducation Nationale et de la Jeunesse](#)








<sup>26</sup> Definition of an ESAT according to the French State: [ESAT | Etablissements ou services d'aide par le travail - Ministère du Travail, du Plein emploi et de l'Insertion \(travail-emploi.gouv.fr\)](#)

<sup>27</sup> Association reconnue d'intérêt général

<sup>28</sup> Definition of a SME according to the European Commission: [SME definition \(europa.eu\)](#)

<sup>29</sup> Definition of an ESS according to the French State: [LOI n° 2014-856 du 31 juillet 2014 relative à l'économie sociale et solidaire \(1\) - Légifrance \(legifrance.gouv.fr\)](#)

<sup>30</sup> Definition of the French Government : [Association reconnue d'intérêt général](#)

    	<p><u>Target population:</u> SME's and ESS that support inclusion for low-income population<sup>31</sup>.</p> <hr/> <p><b>Sub-category 2: Sustainable and inclusive finance</b>  <b>Loan dedicated to the (re) financing banking accessibility for vulnerable groups through initiatives:</b></p> <ul style="list-style-type: none"> <li>○ Interest-free loans (PTZ)<sup>32</sup>.</li> <li>○ Micro-crédit loans (Créa-Sol, micro-crédit habitat).</li> </ul> <p><u>Target population:</u> In France, low-income population.</p> <hr/> <p><b>Social benefits</b></p> <p>Inclusive and sustainable communities and societies:</p> <ol style="list-style-type: none"> <li>i. Reduce social inclusion and economic inequalities.</li> <li>ii. Respect of human rights.</li> <li>iii. Reduce social exclusion.</li> </ol>
<p><b>Development and territorial cohesion</b></p>  	<p><b>Sub-category 1 : socioeconomic advancement</b>  <b>Loan dedicated to the (re) financing of the development and territorial cohesion :</b></p> <ul style="list-style-type: none"> <li>○ Companies located in specific areas benefiting from national support programs (town center revitalization zones, defense restructuring zone ...).</li> <li>○ Operations allowing to preserve activities in France or relocate them to France (from outside the EU zone).</li> <li>○ Short circuit food companies under ESUS agreement or associations.</li> <li>○ Integration associations or companies (under agreement with the State) (ESAT<sup>33</sup>-EA<sup>34</sup> or ESUS<sup>35</sup>).</li> <li>○ Public services delegated to associations: <i>Maisons de services au Public / France Services</i>.</li> <li>○ Urban renewal program in a priority city district (such as ANRU programs<sup>36</sup>).</li> <li>○ Territorial revitalization operations (such as Action Cœur de Ville or Petites villes de demain).</li> </ul>

<sup>31</sup> According to INSEE (Institut National de la Statistique et des Études Économiques), a low-income is defined as income below two-thirds of the median income of the general population.

<sup>32</sup> See definition in Annex

<sup>33</sup> Definition of an ESAT according to the French government: [Handicap : travail en établissement et service d'aide par le travail \(Ésat\) | Service-public.fr](https://www.service-public.fr/travail-et-emploi/les-entreprises-adaptees)

<sup>34</sup> Definition of an EA according to the French government: [Emploi et handicap : les entreprises adaptées \(EA\) - Ministère du Travail, du Plein emploi et de l'Insertion \(travail-emploi.gouv.fr\)](https://www.travail-emploi.gouv.fr/emploi-et-handicap/les-entreprises-adaptees)

<sup>35</sup> Definition of an ESUS according to the French government: [Economie sociale et solidaire : qu'est-ce que l'agrément « Entreprise solidaire d'utilité sociale » ? | economie.gouv.fr](https://www.economie.gouv.fr/entreprises/entreprises-sociales)

<sup>36</sup> Agence Nationale pour la Rénovation Urbaine : <https://www.anru.fr/>





Target population: The entire population in France, including the most vulnerable.

**Sub-category 2 : affordable basic infrastructure – digital inclusion**

**Loan dedicated to the (re) financing of the construction, renovation, acquisition, installation, and maintenance of infrastructures dedicated to development and territorial cohesion:**

- Deployment of very high-speed broadband (FttH<sup>37</sup>), including public initiative networks (RIP) or local commitment call zones.

In France, these areas are defined by ARCEP ad RIPs, in accordance with article L.1425-1 of the General Local Authorities Code, which is a project carried out by local authorities to set up communications network (mainly the optical fiber these last years).

Target population: Population in French underserved and remote areas

**Social benefits**

- i. Increase access for all to basic infrastructures.
- ii. Contribute to territorial cohesion.
- iii. Increase efficiency of local resources.

Exclusion criteria

La Banque Postale will apply criteria and sectoral exclusions on the eligible pool of asset, see below in the part 2.3 for Process for Loan Evaluation and Selection.

## 2.3 Process for Loan Evaluation and Selection

### a. Alignment with La Banque Postale’s Risk Management Policy and extra financial risk management

La Banque Postale has included ESG risks in its Risk Appetite Statement and Risk Management Policy to supervise the impact of these factors on its financial activities and to control the achievement of its ESG engagements. The bank has generally chosen to integrate the ESG risk management in its global risk management framework to enable the right appropriation of the subject by all its defense lines.

<sup>37</sup> Fiber to the Home

## **Taking extra-financial criteria into account in investment and financing activities:**

The Risk management policy of La Banque Postale provides the main principles to respect regarding ESG factors for all its financing and investment activities. This policy describes the principles of identification, measurement, management, and supervision of ESG risks in the Bank. Eligible loans under this Framework are therefore covered by the Bank's risk management framework. These principles are reinforced with dedicated policies on the most sensitive subjects and sectors. Three main policies have been validated and implemented to oversee the investments and loans in the Oil and Gas, Coal, and Aviation sectors. This set of policies will be complemented by more subjects and sectors such as deforestation, transport, real estate, and Human rights.

Moreover, La Banque Postale is committed to a **complete withdrawal from the fossil fuel industries** by 2030. As set down in its Coal policy and Oil and Gas policy, La Banque Postale is thus putting an end to its commercial activities with players listed in URGEWALD's Global Coal Exit List (GCEL) and Global Oil and Gas Exit List (GOGEL). Exceptions can nevertheless be made for companies presenting a strong and public transition roadmap in line with the Paris Agreement, with a clear pathway and intermediate steps. Hence, La Banque Postale does not finance any fossil fuel related project and directs its capitals only to renewable energy projects.

**La Banque Postale also refrains from engaging commercially with high extra-financial risk sectors** (such as tobacco, night clubs, adult entertainment, gambling) or with economic actors which regularly and repeatedly breach international conventions on Labor Rights, Human Rights or on the Environment.

La Banque Postale, as member of CDC Group is also submitted to La Caisse des Dépôts' Responsible Investment Charter and therefore has to gradually comply with complementary sectorial exclusions.

### **b. Sustainability engagement committee**

A Sustainability engagement committee ("The Committee") was established with the goal of monitoring the Process for Project Evaluation and Selection.

The Committee is responsible for:

- 1. Selecting the Eligible Loans to be included in the Green, Social and Sustainability Bonds/Deposits Portfolio "the Portfolio":** a pre-selection of potential Eligible Loans

is made with the relevant business units in accordance with the selection criteria, best effort on the respect of DNSH and Major Social Safeguards as mentioned in this Framework. Moreover, an analysis of the social and environmental impact is conducted to ensure that underlying eligible projects are aligned with La Banque Postale's CSR policies and commitments.

2. This committee will follow a strict governance process to determine the portion of Eligible Clean Transportation, Green Building, Renewable Energy Loans for projects in France aligned with the EU Taxonomy for the Climate Change mitigation objective:
  - Prior to the occurrence of the Committee, the relevant business units contributing to the Eligible Loan Portfolio will provide with a documented list of projects eligible to allocation in order to enable them to determine whether the projects which are planned to be allocated satisfy the alignment of these projects with the European Taxonomy.
  - The relevant business units are also responsible for verifying that the projects under study have received all necessary environmental and social regulatory approvals. In addition to the applicable regulation, the minimum safeguards in the EU taxonomy require that eligible activities be conducted in accordance with key international standards of responsible business conduct.
3. **Monitoring the Eligible Loans over the lifetime of the bond:** to ensure that the proceeds are used solely for the financing and refinancing of the Eligible Loans as defined in the Use of Proceeds section, the Committee is in charge of replacing any Eligible Loan in the following cases:
  - The Eligible Loan ceases to meet the Eligibility Criteria.
  - The Eligible Loan has matured or add other replacement scenario.
  - The Eligible Loan is related to a severe controversy without a reactive response being implemented.
4. **Updating the Green, Social and Sustainability Bond Framework:** The Committee review the framework regularly to align with the best market practices and with applicable requirements from sustainable finance regulation, such as the EU Taxonomy Regulation and the EU Green Bond Standard, on a best effort basis.
5. **Validating the published Allocation Report and Impact Report.**
6. **Initiating the update of documents drafted by external parties such as Second Party Opinion and related documents from external consultants and accountants.**

## 7. Deciding for new issuance under the framework, in relation with the prevailing funding programme.

The Committee is composed of :

- Head of Financial Markets and Global Finance (chairman)
- Head of Group Financial Communication (secretary)
- Deputy Chief Sustainability Officer
- Head of Dealing Room
- Head of Treasury
- Head of relevant business units contributing to the Eligible Loan Portfolio
- Head of structuring and syndication department
- Head of specialized finance department
- Corporate and Investment Bank Risk manager
- Head of Commercial Collateral Management

The Committee composition may evolve to include in particular other entities from La Banque Postale Group contributing to Eligible Loans in accordance with this framework. This Committee will also be responsible for managing any future update to the Framework, including expansions to the list of Eligible Categories, and oversees its implementation. The Committee will meet at least once a year. Each meeting will be documented with a report and record of decision.



## 2.4 Management of Proceeds

In accordance with the Process for Loan Evaluation and Selection presented above, La Banque Postale intends to maintain an Eligible Loan Portfolio that matches or exceeds the balance of net proceeds from its outstanding Green, Social and Sustainability Bonds/Deposits, until the maturity of such bonds or instruments. La Banque Postale commits to reaching full allocation within 24 months after the issuance of each bond. Eligible Loans may be added to or removed from La Banque Postale's Eligible Loan Portfolio to the extent required. In case of project/asset divestment or postponement, La Banque Postale commits to reallocate divested proceeds to projects that are compliant with the Framework.

In the case of Green (respectively Social or Sustainability) *Obligations de Financement de l'Habitat* (Covered Bond) issued by La Banque Postale Home Loan SFH, the net proceeds will be used to finance and/or refinance Eligible loans held on its cover pool. As a result, according to Appendix I of the Green Bond Principles, Green / Social / Sustainability *Obligations de Financement de l'Habitat* should be classified as Secured Green / Social / Sustainability Collateral Bonds and all other green / social refinancing instruments as Standard Green / Social / Sustainability Use of Proceeds Bonds.

La Banque Postale will use its best efforts to substitute any redeemed loans or any other form of financing that are no longer financed or refinanced by the net proceeds and/or if any such loans or any other form of financing cease to be an Eligible Loan, as soon as reasonably practicable, within a maximum period of 12 months.

La Banque Postale will monitor and track the net proceeds through its internal accounting system. Pending the full allocation, unallocated proceeds may temporarily be invested in accordance with La Banque Postale's Risk Management Policy. La Banque Postale commits not to invest temporarily unallocated net proceeds in GHG intensive activities or controversial activities.

This framework only applies to Green, Social and Sustainability Bonds issued, or deposits instruments suggested after the publication of this Framework. Conversely, it will not apply to Green, Social and Sustainability bonds issued prior to the current update of the Framework .



## 2.5 Reporting

La Banque Postale intends to produce a reporting annually and to update it upon any material changes that would affect the portfolio of Eligible Loans, until the maturity of the relevant Green, Social or Sustainability Bonds/Deposits. The reporting is intended to follow the recommendations of ICMA Harmonised Frameworks for Impact Reporting (June 2022)<sup>38</sup> and will be publicly available on La Banque Postale’s website, on the section dedicated to investors.

The reporting will include allocation and impact reporting sections as per below :

### a. Allocation Reporting

- The average and median age for each eligible loan category of the portfolio
- A breakdown of the portfolio per vintage
- The total amount of the Green, Social and Sustainability Bonds/Deposits outstanding
- The total amount of selected loans, for each category
- The amount of available unallocated loans
- The % of eligible assets aligned with the EU Taxonomy

### b. Impact Reporting

When feasible, this report will provide both output and impact indicators as presented below.

The methodologies as well as the assumptions and baselines used to determine the aforementioned indicators will be provided.

La Banque Postale has committed to report on any material developments/issues/ESG controversies related to the financed projects/assets, it would be aware of.

### Eligible Green Loans

Categories	Example of Output indicators	Example of Impact indicators
Renewable energy	<ul style="list-style-type: none"> <li>o Renewable energy capacity installed, or transmitted, or stored, or produced in GW or MW</li> <li>o Annual renewable energy generated or expected in MWh</li> </ul>	<ul style="list-style-type: none"> <li>o Estimated annual GHG emissions avoided (in tCO2e) through the production, installation, transmission, or storage of renewable or low carbon energy.</li> </ul>

38 Harmonized Framework for Impact Reporting, ICMA Handbook, June 2023 <https://www.icmagroup.org/sustainable-finance/impact-reporting/green-projects> and <https://www.icmagroup.org/sustainable-finance/impact-reporting/social-projects>

		<ul style="list-style-type: none"> <li>Estimated energy savings (KWh saved/reduced) through the production, installation, transmission or storage of renewable or low carbon energy.</li> <li>Estimated CO2e Emissions Avoided Intensity (tCO2e/€m.y)</li> </ul>
<b>Green buildings</b>	<ul style="list-style-type: none"> <li>Number of Green buildings financed.</li> <li>Number of Green building certifications obtained by label and level.</li> <li>Evolution of the EPC (before/after financing).</li> <li>Estimated amount of energy produced/returned.</li> </ul>	<ul style="list-style-type: none"> <li>Estimated CO2e Emissions Avoided Intensity (tCO2e/€m.y)</li> </ul>
<b>Clean transportation</b>	<ul style="list-style-type: none"> <li>Number of loans granted by type of transport.</li> <li>Number of vehicles financed.</li> <li>Number of rolling stocks financed.</li> <li>Number of electric charging/hydrogen filling stations financed.</li> </ul>	<ul style="list-style-type: none"> <li>Estimated annual GHG emissions avoided (in tCO2e)</li> <li>Estimated energy savings (KWh saved/reduced)</li> </ul>
<b>Manufacturing Industry</b>	<ul style="list-style-type: none"> <li>Production volume (units / tons)</li> </ul>	
<b>Sustainable water and waste management</b>	<ul style="list-style-type: none"> <li>Volume of water collected and disposed or treated (m3)</li> <li>Volume of waste collected and disposed or treated (tons)</li> </ul>	<ul style="list-style-type: none"> <li>Estimated annual GHG emissions avoided (in tCO2e)</li> <li>Energy savings (KWh saved/reduced)</li> <li>Estimated annual absolute (gross) water use before and after the project in m3 /a, reduction in water use in %</li> <li>Estimated volume of water reuse or water use avoided by waterless solutions and equipment.</li> <li>Estimated number of people with access to improved sanitation facilities under the project</li> </ul>

### Eligible Social Loans

Categories	Example of Reporting indicators
<b>Affordable housing</b>	<ul style="list-style-type: none"> <li>Type of program financed.</li> <li>Number of dwellings or buildings.</li> <li>Number of residents targeted.</li> </ul>
<b>Access to Essential Services</b> – <b>Human &amp; Social care</b>	<ul style="list-style-type: none"> <li>Number of children health, and medico-social institutions financed.</li> <li>Total annual reception capacity.</li> <li>Number of associations and foundations financed.</li> <li>Number of beneficiaries per year.</li> <li>Number of beds .</li> </ul>

<b>Access to Essential Services – Education</b>	<ul style="list-style-type: none"> <li>- Number of educational institutions financed.</li> <li>- Annual headcount.</li> <li>- Number of beneficiaries per year.</li> </ul>
<b>Socioeconomic Advancement and Empowerment</b>	<ul style="list-style-type: none"> <li>- Number of loans granted.</li> <li>- Number of beneficiaries</li> </ul>
<b>Development and territorial cohesion</b>	<ul style="list-style-type: none"> <li>- Number of high-speed sockets.</li> <li>- Number of outlets financed by the project.</li> <li>- Number of direct and indirect employees targeted.</li> </ul>

## 3 External Review

### 3.1 Second Party Opinion

La Banque Postale will provide a Second-Party Opinion on its Green, Social and Sustainability Bond Framework.

Moody's has been mandated to deliver the Second-Party Opinion and confirms that this Framework is well aligned with the ICMA Green Bond Principles, Social Bond Principles and Sustainability Bond Guidelines. In addition, Moody's confirms that 16 eligible subcategories falling under specified EU taxonomy economic activities within three eligible categories and located in France adhere to all the EU taxonomy criteria.

This Second-Party Opinion document will be made publicly available on both Moody's and La Banque Postale websites.

### 3.2 External verification

La Banque Postale will request, on an annual basis, a limited assurance report of the Eligible Loan Portfolio's outstanding amount and of the Impact Reporting. This assurance will be provided by La Banque Postale's auditors and will be included in La Banque Postale's annual GSS Bond report.

On the eligible loan's outstanding amount, the verification would be based on the "eligibility criteria" presented in the Framework. For the green categories, the eligibility criteria are understood as the substantial contribution criteria of the EU Taxonomy or the additional eligibility criteria presented in the Use of Proceeds table.

# APPENDIX

## **Appendix 1: Prêts d'accession sociale à la propriété (PAS) "Social home ownership loans »<sup>39</sup>**

The PAS is a regulated loan benefiting from the French State guarantee. It finances the acquisition of main residence for households whose revenues do not exceed established ceilings.

The PAS are granted by financial institutions that adhere to Fonds de Garantie de l'Accession Sociale (FGAS), "*Social home ownership guarantee fund*", created under the French Finance Law for 1993 N° 92-1376 of 30 December 1992 (Article L312-1 of the French Construction and Housing Code, CCH).

The Fund is endowed both by the State and the financial institutions and managed by Société de Gestion des Financements et de la Garantie de l'Accession Sociale à la propriété (SFGAS), a dedicated management company.

## **Appendix 2: Prêt ECO-PTZ "0% ECO Loan"**

The 0% ECO Loan was established by the French Finance Law for 2009 with the goal of supporting landlords in the realization of energy-saving works in properties built before 1990 in France.

The 0% Eco Loan is granted to landlords (both occupiers and rented), regardless of income for a maximum amount of € 30,000 with a 10-year repayment period (up to 15 years for some works).

The eligible works must be carried out by RGE ("Reconnu Garant de l'Environnement") labeled contractors and includes:

- Insulation works (outdoor walls and doors, roofs)
- Heating or hot water equipment
- Renewable energy-based heating or hot water equipment

The loan is granted by financial institutions which have specific agreement with the State as detailed in Article 244 quarter U of French Tax Code.

Additional information on both the PAS and 0% ECO Loan can be found on SFGAS's website:

<https://www2.sqfgas.fr/web/site-public-anglais>

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<sup>39</sup> Definition of a *Prêt à l'Accession Sociale* according to the French State: [Prêt d'accession sociale \(PAS\) | Service-public.fr](#)

## Appendix 3: Mission-led company indicators

14 indicators are used to monitor these three objectives set out in the Articles of Association:

	Contribution to the SDGs	Q4 2022	2025*
<b>OBJECTIVE 1: TRANSFORM OUR BANCASSURANCE MODEL THROUGH ENVIRONMENTAL, SOCIAL AND REGIONAL IMPACT CULTURE</b>			
% of employees who have received CSR or impact training	 	64.9%	90%
Percentage of Group employees with a non-financial performance-related pay objective		In progress	100%
% of offers (annual) identified as sustainable using the ESG checklist	 	64%	80%
Innovation and carbon footprint awareness among customers		4,940	66,150
<b>OBJECTIVE 2: DEVELOP AND PROMOTE PRODUCTS AND SERVICES IN OUR BANCASSURANCE OFFER THAT MEET ENVIRONMENTAL, SOCIAL AND REGIONAL CHALLENGES</b>			
Annual loan originations with local authorities (€bn) - of which green loans	  	4.39 1.06	4.5 1.1
Cumulative loan originations in renewable energy asset and project finance (€bn) since 2017	 		
Existing CNP investments dedicated to the energy and environmental transition (€bn)	  	3.76	4
Existing CNP investments dedicated to the energy and environmental transition (€bn)	  	25.2	30
Indicator of financially vulnerable customers	 	In progress	In progress
Annual loan originations in the social housing, healthcare and non-profit sectors (including <i>Prêts Citoyens</i> sustainable loans, €bn) - of which sustainable loans	  	2.6 0.24	2.5 0.3
	 		



	Contribution to the SDGs			Q4 2022	2025*
Annual loan originations in the local economy sector (€bn)				2.3	2.4
- of which sustainable loans				0.06	0.3
<b>OBJECTIVE 3: ADVANCE BEST PRACTICES AND REGULATORY STANDARDS IN THE BANCASSURANCE SECTOR THROUGH OUR EXEMPLARY ACTIONS</b>					
Percentage of women in strategic management positions/ <sup>(1)</sup>				37%	50%
% of employees who have participated in a sustainability initiative				In progress	90%
Low-carbon pathway and alignment with the Paris Agreement*				In progress	-46% (2030)
- Scope 1 & 2 reduction				-17% (2021)	-46% (2030)
- Scope 3 Real estate Individuals				-9% (2021)	-36% (2030)
- Scope 3 Real Estate Legal entities				+3.18°C (2021)	+1.88°C
- Scopes 3: Bonds				+2.98°C (2021)	+2.11°C
- Scope 3: Long-term loans to businesses					
Percentage of business portfolio covered by sector-specific policies				In progress	In progress
					

\* The target for the Asset and Project Finance (AFP) commitments is 2023 and the target for the Scope 3 low-carbon pathway under the Paris Agreement is 2030 (see section 2.4.1.1.1).

\*\* Number of La Banque Postale retail customers registered on the Carbo app from their personal Online Banking space.

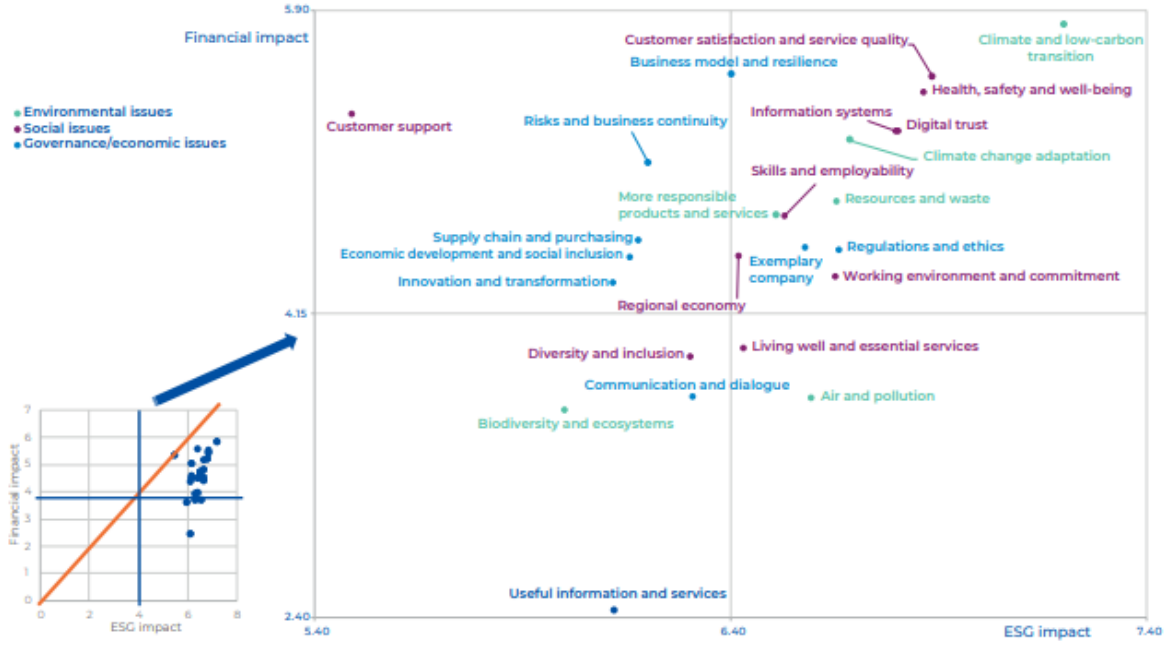
## Appendix 4: EU Environmental objectives

The six environmental objectives of the Taxonomy are: (1) climate change mitigation, (2) climate change adaptation, (3) sustainable use and protection of water and marine resources, (4) transition to a circular economy, (5) pollution prevention and control, and (6) protection and restoration of biodiversity and ecosystems.

## Appendix 5: La Banque Postale's commitments and initiatives

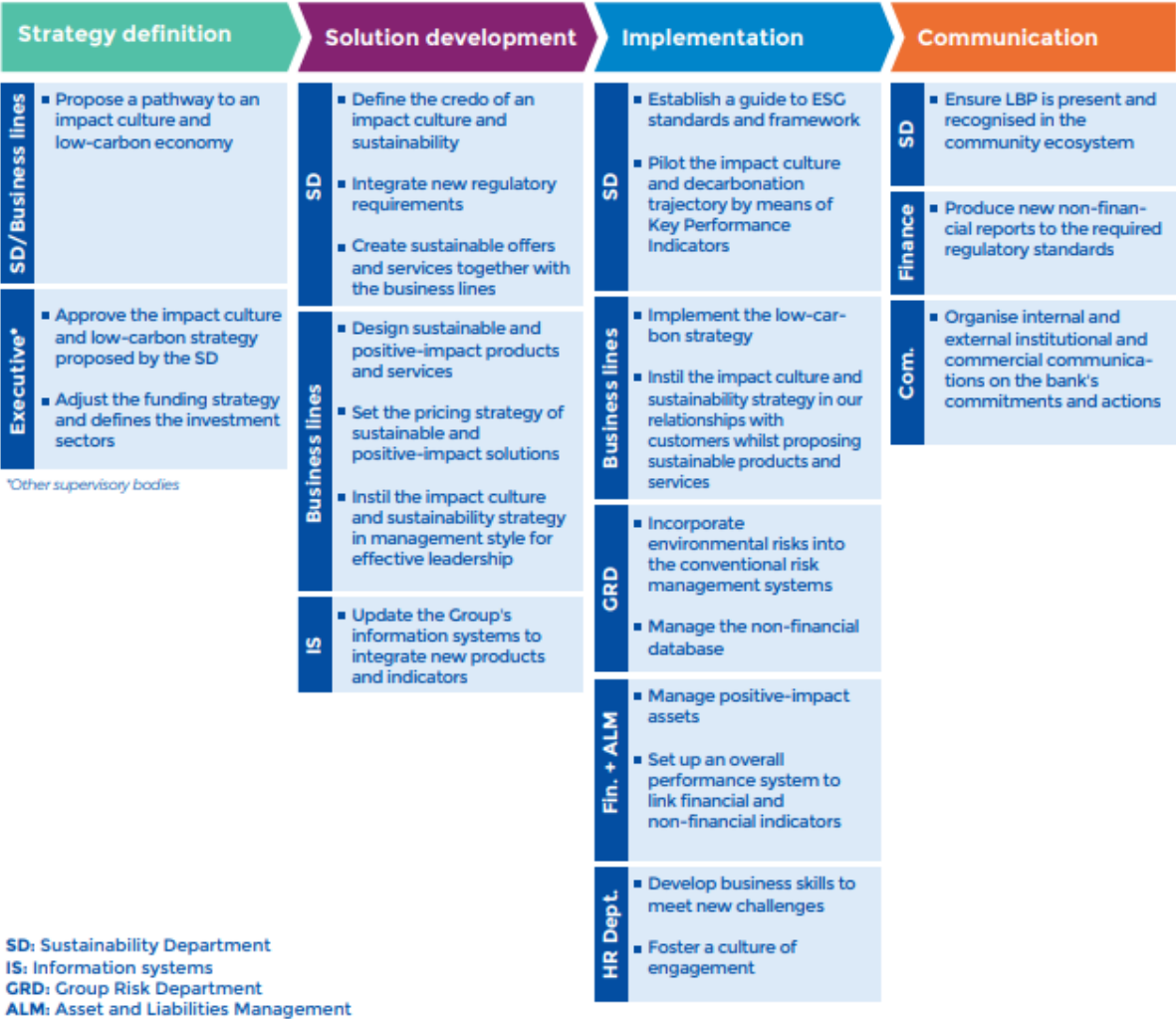
Commitments and initiatives	Year of signature	Scope
<b>Global Compact</b>	2003 2006	CNP Assurances La Poste Groupe (including La Banque Postale)
<b>Principles for Responsible Investment (PRI)</b>	2009	La Banque Postale Asset Management Louvre Banque Privée
	2011	CNP Assurances
<b>Principles for Sustainable Insurance (PSI)</b>	2020	CNP Assurances
<b>PRI Montreal Pledge</b>	2015	La Banque Postale Asset Management CNP Assurances
<b>PSI-WWF World Heritage Sites Initiative - UNEP FI</b>	2018	La Banque Postale CNP Assurances
<b>Tobacco-Free Finance Pledge</b>	2018	La Banque Postale
	2020	La Banque Postale Asset Management CNP Assurances
<b>Principles for Responsible Banking (PRB)</b>	2019	La Banque Postale
<b>Collective Commitment to Climate Action</b>	2019	La Banque Postale
<b>Equator Principles</b>	2019	La Banque Postale
<b>Green Bond Principles</b>	2019	La Banque Postale Asset Management
<b>Social Bond Principles</b>	2019	La Banque Postale Asset Management
<b>Global Investor Statement to Governments / on the Climate Crisis</b>	2019 and 2021	La Banque Postale
<b>Net-Zero Asset Owner Alliance</b>	2019	CNP Assurances
<b>Climate Action 100+</b>	2017 2020	CNP Assurances La Banque Postale Asset Management
<b>Net-Zero Banking Alliance</b>	2021	La Banque Postale
<b>Net Zero Asset Managers initiative</b>	2021	La Banque Postale Asset Management
<b>Finance for Biodiversity Pledge</b>	2021	La Banque Postale (including La Banque Postale Asset Management) CNP Assurances
<b>CDP signatory</b>	2003 2016 2021	La Banque Postale Asset Management CNP Assurances La Banque Postale
<b>PRB Commitment to Financial Health and Inclusion</b>	2021	La Banque Postale
<b>Member of the SBTi expert advisory group</b>	2022	La Banque Postale
<b>Taskforce on Climate-related Financial Disclosures (TCFD)</b>	2020	CNP Assurances
<b>CDP Transition Champions</b>	2022	La Banque Postale Asset Management
<b>Finance for Tomorrow</b>	2022	La Banque Postale Asset Management
<b>Climate Action 100+</b>	2022	La Banque Postale Asset Management
<b>Glasgow Financial Alliance for Net Zero (GFANZ)</b>	2022	La Banque Postale Asset Management
<b>Member of the Net Zero Asset Management Initiative (NZAMI)</b>	2022	La Banque Postale Asset Management
<b>Member of an ORSE panel on stakeholder inclusion by financial players</b>	2022	La Banque Postale
<b>Investors for a just transition</b>	2021	CNP Assurances

### Appendix 6: Mapping of the sustainability issues



## Appendix 7: Sustainability reporting lines and responsibilities at La Banque Postale

Sustainability reporting lines and responsibilities at La Banque Postale:



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