Green Bond
Report 2020
Allocation &
Impact Report







This presentation has been prepared by La Banque Postale solely for use in investor meetings. This document is confidential and is not to be reproduced by any person, nor be distributed to any person other than its original recipient. La Banque Postale takes no responsibility for the use of these materials by any person.
This presentation does not constitute a prospectus or other offering document of securities, in whole or in part.
This presentation does not constitute or form part of any offer or invitation to sell or issue or any solicitation of any offer to buy or subscribe for any security nor shall it (or any part of it) form the basis of (or be relied on in connection with) any contract or investment decision in relation thereto. Recipients should conduct their own investigation, evaluation and analysis of the information set out in this document and should rely solely on their own judgment, investigation, evaluation and analysis in evaluating La Banque Postale, its business and affairs.
The figures included in this presentation are unaudited.
No representation or warranty, express or implied, is given by or on behalf of La Banque Postale, or any of its directors, officers, employees, advisers, agents, affiliates or any other person as to (a) the accuracy, fairness or completeness of the information or (b) the opinions contained in this document, and, save in the case of fraud, no liability whatsoever is accepted for any such information or opinions.
The information contained in this presentation as it relates to parties other than La Banque Postale or derived from external sources has not been independently verified and no representation or warranty expressed or implied is made as to, and no reliance should be placed on the fairness, accuracy, completeness or correctness of the information or opinions contained herein
The information and opinions contained in this presentation are provided as at the date of this document and are subject to change without notice although neither La Banque Postale nor any other person assumes any responsibility or obligation to provide the recipients with access to any additional information or update or revise any such statements, regardless of whether those statements are affected by the results of new information, future events or otherwise. All liability (including, without limitation, liability for indirect, economic or loss) is hereby excluded to the fullest extent permissible by law.
Certain statements included in this presentation are "forward-looking". Such forward-looking statements speak only at the date of this document, involve substantial uncertainties and actual results and developments may differ materially from future results expressed or implied by such forward-looking statements in particular in the context of the Covid-19 pandemic. Neither La Banque Postale nor any other person undertakes any obligation to update or revise any forward-looking statements.
All written, oral and electronic forward-looking statements attributable to La Banque Postale, or persons acting on its behalf are expressly qualified in their entirety by this cautionary statement.
This document may contain a number of forecasts and comments relating to the targets and strategies of the La Banque Postale group. These forecasts are based on a series of assumptions, both general and specific, notably – unless specified otherwise - the application of accounting principles and methods in accordance with IFRS (International Financial Reporting Standards) as adopted in the European Union, as well as the application of existing prudential regulations. This information was developed from scenarios based on a number of economic assumptions for a given competitive and regulatory environment.
The La Banque Postale group may be unable:
✓ to anticipate all the risks, uncertainties or other factors likely to affect its business and to appraise their potential consequences;
to evaluate precisely the extent to which the occurrence of a risk or a combination of risks could cause actual results to differ materially from those provided in this presentation.
There is a risk that these projections will not be met.
More detailed information on the potential risks that could affect La Banque Postale's financial results can be found in the section Risk Factors of the Universal Registration Document filed with the French Autorité des Marchés Financiers.
Investors are advised to take into account factors of uncertainty and risk likely to impact the operations of La Banque Postale group when basing their investment decisions on information provided in this document. Unless otherwise specified, the sources for the rankings are internal.

## **Contents**

l.	La Banque Postale	4
II.	Green Bond Portfolio	5
II.	Allocation report – Green Bond Portfolio in 2020	6
II.	Impact Report - Avoided CO <sub>2</sub> emissions in 2020	7
Me	thodology appendix	8

#### **About this document:**

This document is the **second annual report of La Banque Postale's first Green Bond** issued in April 2019. The allocation and impact were calculated with a pro rata methodology per energy type, taking into account the entire Green Bond portfolio values on the 31/12/2020, on the basis of outstandings since 01/01/2017. This report is based on La Banque Postale Green, Social & Sustainability Bond Framework, in line with the 2018 edition of the Green Bond Principles (GBP), the Social Bond Principles (SBP) and the Sustainability Bond Guidelines (SBG).

This Framework has been submitted to the non-financial ratings agency Vigeo Eiris for a Second-Party Opinion. On April 1st 2019 the agency concluded that "the Green, Social & Sustainability Bond Framework of La Banque Postale is aligned with the four core components of the Green and Social Bond Principles 2018".

<sup>&</sup>lt;sup>1</sup>The Framework and the Second-Party Opinion are both available on La Banque Postale's institutional website: <a href="https://www.labanquepostale.com/en/investors/debt.greensocialbonds.html">https://www.labanquepostale.com/en/investors/debt.greensocialbonds.html</a>

# I. La Banque Postale at a glance: Investment Case

### A LARGE AND DIVERSIFIED BANCASSURER

11<sup>th</sup> largest bank in the Eurozone with total assets of €737bn and NBI of €7.7bn

**100% owned by Groupe La Poste** (in turn 66%-owned by Caisse des Dépôts and 34% by the French state)

**10.3 million** active retail customers in France

An international footprint through CNP Asssurances

#### A balanced mix of businesses:

- Retail banking NBI: 64.5%
- Insurance NBI: 33.4%

### 2030 STRATEGIC PLAN: 2025 TARGETS



>3% (2020-2025 CAGR)
20% generated internationally



-10 points



Controlled growth at 3.5% (CAGR)



Of 8% in 2023

### ONE OF THE STRONGEST BALANCE SHEETS IN THE SECTOR

CET 1 ratio: 20.4%

A Solvency II ratio of 208% for CNP Assurances

Regulatory own funds: €21bn

Cost of risk at 46 bps, NPL at 0.7%

Sound credit ratings: Fitch (A/F1+), S&P (A/A-1)

### A LEADING COMMITMENT TO SUSTAINABLE FINANCE

€23bn in financing for energy transition projects

Recognised leadership in ESG performance: Rated Global No.1 by Vigeo and Global No.3 by Sustainalytics

to 100% of eligible LBP AM funds and 95% of assets under advisordirected management by BPE

SRI label awarded

# II. A Green Bond dedicated to renewable energy at the end of 2020

€ 750 m

ISIN: FR001341Senior Non Preferred bond maturing in April 2029 5692

# **Inaugural Green Bond issuance highlights**

Issue date : € 2 15/04/2019

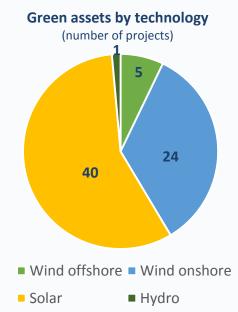
€ 2.5bn of orders

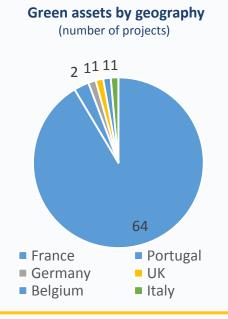
3.3 times 130 investors

Avoided CO<sub>2</sub> emissions per year for the inaugural Green Bond

64 444 tCO2eq 86 tCO2eq/€m

# 70 projects refinanced by the Green Bond Portfolio





### **Sustainable Development Goals assets contribution:**

La Banque Postale supports the energy transition to a low carbon economy. The projects refinanced by the Green Bond participate to climate change mitigation and the reduction of Greenhouse Gas (GHG) emissions and pollution. Through these green assets, La Banque Postale contributes to the following United Nations Sustainable Development Goals (SDG's):



SDG 7: Ensure access to affordable, reliable, sustainable and modern energy for all

#### This SDG includes targets to:

- increase substantially the share of renewable energy in the global energy mix by 2030 (7.2)
- double the global rate of improvement in energy efficiency by 2030 (7.3)



SDG 13: Take urgent action to tackle climate change and its impacts

#### This SDG includes targets to:

☐ Strengthen resilience and adaptive capacity to climate-related hazards and natural disasters in all countries (13.1)

# III. Allocation report – Portfolio and focus on the inaugural Green Bond in 2020

La Banque Postale required €750m debt financing. 70 eligible assets of the portfolio were qualified for the Green Bond emission accounting for €1.35 milliards.

### 100% of the portfolio had been channelled into refinancing projects.

Out of the € 750m issued in April 2019: € 377m had been allocated to the refinancing of solar projects, € 275m of wind onshore projects, € 84m of wind offshore projects and € 14m of hydro projects.

		Portfolio			Inaugural Green Bond issuance € 750m - April 2029 - FR0013415692		
Category	Type of assets	€m	Quantity	Breakdown (€)	€m	Breakdown (€)	Allocation breakdown (% of the portfolio)
	Solar	679	40	50%	377	50%	55%
Renewable	Wind onshore	496	24	37%	275	37%	55%
Energy	Wind offshore	151	5	11%	84	11%	55%
	Hydro	26	1	2%	14	2%	55%
TOTAL		1352	70	100%	750	100%	55%

### IV. Impact report – Avoided CO<sub>2</sub> emissions in 2020

This section reports the total avoided CO<sub>2</sub> emissions by the 70 projects composing the Green Bond portfolio and the 55% of the portfolio per energy type refinanced by the inaugural Green Bond (carbon impact). It also reports the total avoided CO₂ emissions for every € 1m of the refinanced by the inaugural Green Bond (carbon intensity).

In order to estimate the carbon impact of the Green Bond portfolio, La Banque Postale commissioned the French consulting firm Carbone 4,



Bond.  Portfolio	

Category	Type of assets	€m	Quantity	Breakdown (€)	Installed capacity (MW)	Carbon impact (tCO₂eq/y)
	Solar	679	40	50%	682	7 476
Denovichia Franci	Wind onshore	496	24	37%	647	53 991
Renewable Energy	Wind offshore	151	5	11%	111	54 701
	Hydro	26	1	2%	5	0
TOTAL		1 352	70	100%	1 444	116 168

### **Inaugural Green Bond issuance** € 750m - April 2029 - FR0013415692

Category	Type of assets	€m	Carbon impact (tCO₂eq /y)	Carbon intensity (tCO <sub>2</sub> eq /€m.y)
	Solar	377	4 147	11
Renewable Energy	Wind onshore	275	29 952	109
	Wind offshore	84	30 345	362
	Hydro	14	0	0
TOTAL		750	64 444	86

# Methodology appendix

### A rigorous projects selection and allocation

### La Banque Postale's Green Bond Eligibility Criteria:

La Banque Postale asserts that the entire green bond asset portfolio was used to refinance projects that meet the eligibility criteria described in the Green Bond Framework<sup>1</sup> available on La Banque Postale's website and detailed below. The eligible green loans proceeds include loans financing renewable energy (RE) projects granted by La Banque Postale in France and Europe, up to 36 months prior to the Green Bond issue date. The eligible RE assets in portfolio are projects meeting the following criteria:

Loan Category	Definition	Eligibility Criteria	Objectives	Environmental Benefits
Renewable	development, manufacturing, construction,	Offshore and offshore will effergy projects	to a low-carbon economy	☐ Climate change mitigation☐ Greenhouse Gas (GHG)
Energy (RE)	operation, distribution and maintenance and decommissioning of local renewable energy	<b>Solar projects</b> Self-generated photovoltaic energy projects	(contribution to SDG 7 & SDG 13 <sup>2</sup> )	emissions reduction  Pollution reduction

### Assets allocation methodology:

Projects selected for the first green bond allocation were related to earliest deals.

In order to reach the exact inaugural Green Bond issuance amount (€ 750m), the most recent asset refinanced by the Green Bond has been proportionally taken into account, especially regarding the project allocated amount to the Green Bond, its installed capacity and its carbon impact.

<sup>&</sup>lt;sup>1</sup>https://www.labanguepostale.com/en/investors/debt.greensocialbonds.html

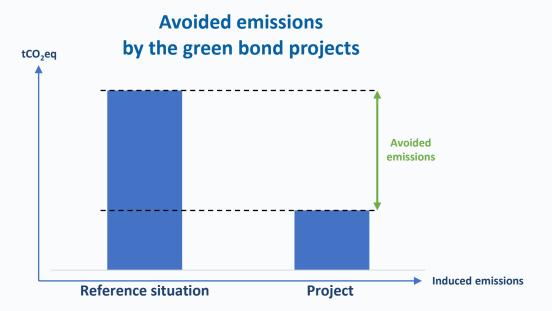
<sup>&</sup>lt;sup>2</sup> See A Green Bond dedicated to renewable energy (page 8) for further details

### A strong carbon impact methodology supported by Carbone 4

### **Carbon impact accounting methodology:**

In order to estimate the carbon impact (avoided CO<sub>2</sub> emissions in tCO<sub>2</sub>eq) of the Green Bond portfolio, La Banque Postale commissioned the French consulting firm Carbone 4, specialized in carbon measuring, to conceive a dedicated tool for calculating the emissions avoided by all of the projects refinanced by the Green Bond.

In this tool emissions avoided by a renewable energy generation structure are calculated as presented below: **Avoided emissions** = induced emissions in a reference situation - induced emissions by the project



### Asset allocation methodology:

□ **Project induced emissions** are equal to the emissions of the project within the scopes 1 (direct emissions), 2 (indirect emissions from electricity usage) and 3 (upstream energy emissions and construction). The emissions allocated to the projects cover both construction and exploitation phases. In case of renewable energy projects induced emissions during the exploitation phase equal 0.

Conceptually, induced emissions are similar to what is commonly called the carbon footprint

□ <b>Reference situation induced emissions</b> are determined by the OMBM methodology <sup>1</sup> . This methodology creates a theoretical emission factor for the reference situation according to each country's power generation characteristics and their recent evolution.
Avoided emissions are calculated by comparing the emissions induced by the project and the emissions of the reference situation. In the electricity sector, avoided emissions are calculated as the difference between the actual carbon intensity of the project's production or installed capacity (depending on the information available) and a reference electricity mix for the geographic zone (source of information: IEA <sup>2</sup> ).
Avoided emissions equal 0 when project induced emissions exceed reference situation induced emissions. Regarding projects located in France the reference situation is the French average electricity production. Thanks to a low carbon energy mix in France, reference situation induced emissions are lower than project induced emissions during its construction phase. This explains why avoided emissions equal 0 for solar projects located in France. The avoided emissions are presented in tonnes of carbon dioxide equivalent per year (tCO <sub>2</sub> eq/y) using emissions factors from 2018.
Emission factors are applied to each project according to the project's:  ☐ type: wind onshore/wind offshore/solar (sources of information: ADEME³, IPCC⁴) ☐ implementation country (source of information: IEA) ☐ life expectancy: calculated from the deal signature date, 25 years for wind and solar projects (source of information: IEA).

### Portfolio & assets' carbon impact calculation:

For each project, emissions are calculated with the annual MWh of electricity produced. If this information is not available, we proceed with the MW of installed capacity (total net installed capacity per La Banque Postale's share in the project). If none of these are available, we calculate emissions with the total CAPEX of the project (total investment into the project by La Banque Postale when it originally financed the project).

Within this report the presented **carbon impact** (tCO<sub>2</sub>eq/y) refers to the total avoided CO<sub>2</sub> emissions per year compared to a reference situation. It is calculated for the overall portfolio as well as for the pro rata part which corresponds to the Green Bond financial amount per energy type.

La Banque Postale also reports the **carbon intensity** (tCO₂eq/€m.y) that refers to the total avoided CO₂ emissions per year compared to a reference situation for every €1 million refinanced.

<sup>&</sup>lt;sup>1</sup>The OMBM methodology developed by the United Nations Organisation (UNO) is based on two values: the "Operating Margin" (OM) representing the carbon intensity of the electric system and the

<sup>&</sup>quot;Build Margin" (BM) representing the carbon intensity of the future installations. It is considered that a new source of electricity production avoids the existing production source, on the one hand, and the production source that would have existed instead of the new production source, on the other hand.

<sup>&</sup>lt;sup>2</sup> International Energy Agency (IEA)

<sup>&</sup>lt;sup>3</sup> French Environment & Energy Management Agency (ADEME)

<sup>&</sup>lt;sup>4</sup> Intergovernmental Panel on Climate Change (IPCC)



